



# What's Happening at APSE?

Allison Wohl

Executive Director, APSE National

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# APSE Highlights and Successes



- 38 National Chapters
- APSE Regional Institutes: from Workshops to Workplaces—*Achieving the Goal of Employment First*
  - In partnership with ODEP EFSLMP
  - Detroit, MI 11/7 and 11/18, 2015
  - Sacramento, CA 11/1 and 11/2, 2016
  - Atlanta, GA 11/2 and 11/3, 2017
- CESP Exams all over the country---systems change cannot be achieved without high-quality direct support professionals
- Keeping you informed about what’s happening all over the country through our Policy and Practice and APSE Connections Newsletters
- Webinars: Integrated Day Services, Financial, Organizational Change
- Implementation of Regional Institute e-Learning Platform

# CESP CERTIFICATION

## To Date in 2016...

There have been 43 CESP™ exams scheduled in 18 states the country - with new exams being scheduled daily.

The following states have hosted the most exams this year

- **Oregon**
- **Tennessee**
- **Ohio**

## Strength in Numbers...

This spring we achieved the milestone of having **1,500 CESP™** professionals nationwide. You can help us continue to grow our community of Certified Employment Support Professionals by hosting an exam in your community.



# Supporting Provider Transformation Across the Country

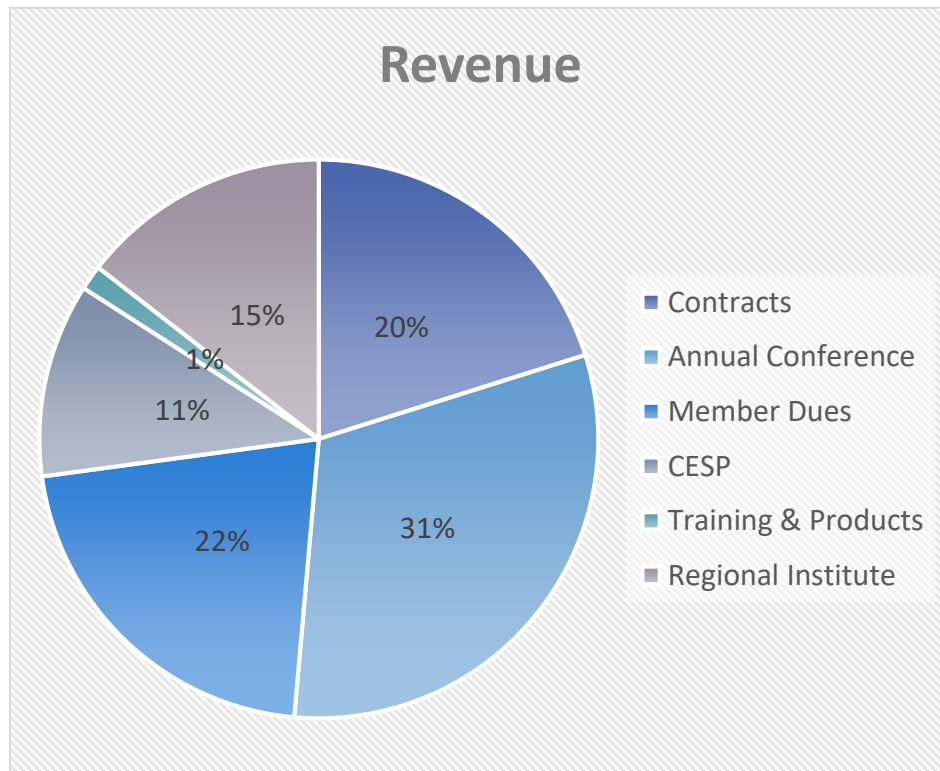
- Two-day program designed to help disability services providers build capacity for a supported employment business model with the goal of serving their clients in competitive, integrated jobs in their communities.
- Addressed such topics as funding and supported employment, communicating change with clients and families, business strategic planning, staff development, legacy real estate planning, employer outreach and job development, informed choice and employment, and wrap-around services.
- Sessions and information provided were geared towards all of those who are a part of organization transformation.
- Targeted audience included: people with disabilities who receive services and their family members; direct service workers; mid to upper level management; CEOs and CFOs and board members
- APSE partnered with the Employment First State Leadership Mentoring Program (EFSLMP) Organizational Change subject matter experts to provide technical assistance to attendees in **20** various **breakout sessions**.



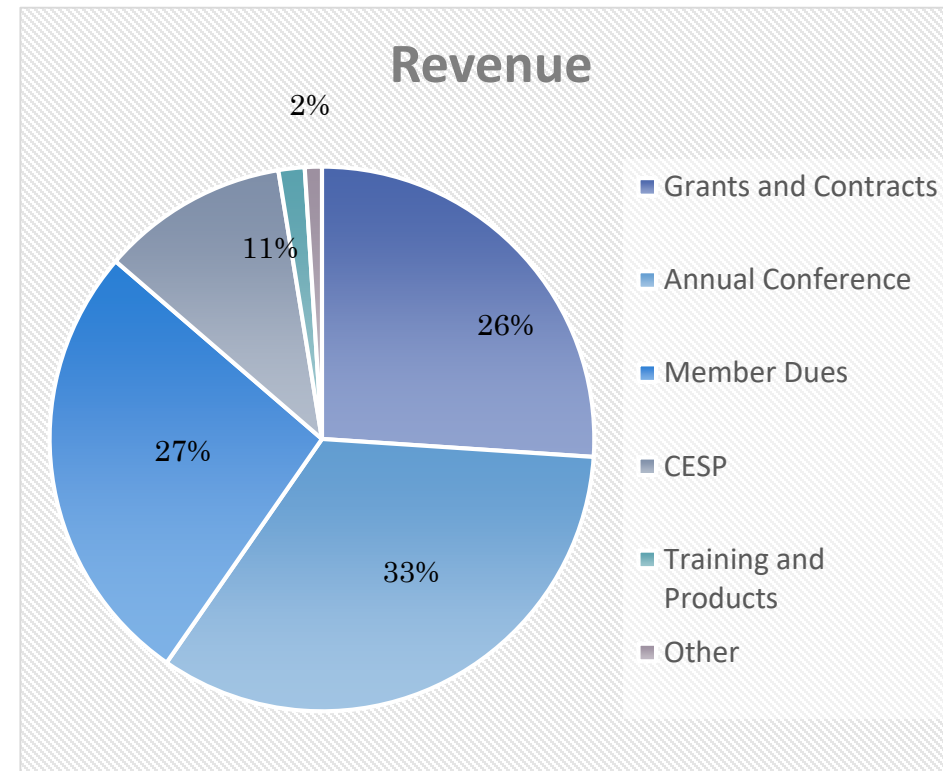


# Revenue Diversity

FY 2016



FY 2015



# Salsa: APSE's Action Alert System



A screenshot of a web browser window displaying an action alert. The browser's address bar shows the URL: https://apse.salsalabs.org/actionalertactnowtoprotectmedicaid/index.html?eType=EmailBlastContent&amp;id=c2b13496-adc3-4180-a043-0a8720a7b2a8. The page content includes a header with the text "ACT NOW TO PROTECT MEDICAID". Below this, it states "This letter will be delivered to 3 people:" and lists three recipients with their names, photos, and contact information. The recipients are Sen. Randal Howard Paul, Sen. Addison Mitchell McConnell, and Rep. James R. Comer Jr. Below the list, there is a section titled "Vote 'NO' on the American Health Care Act (ACHA)" with a text box containing a pre-written message. The message reads: "I am your constituent and a person with a disability/ family member of someone with a disability/ professional in the disability field. I am writing to ask you to vote NO on the American Health Care Act (ACHA). The ACA and Medicaid help me/my family member/ the people my agency serves to have health care and community-based services. This bill will make it more difficult for individuals with disabilities to exercise their right to live in the community because the AHCA is a giant budget cut to Medicaid. A per capita cap would make it far more difficult my state to meet the need for HCBS by cutting federal Medicaid funding by growing amounts over time. A per capita cap would reverse states' progress in enabling people to remain in their homes and communities instead of having a nursing home as their only choice." At the bottom of the page, it says "Remaining: 176". The browser's taskbar at the bottom shows various application icons and the system clock indicating 2:04 PM on 3/28/2017.

# APSE Medicaid Action Center



A screenshot of a web browser displaying the APSE Medicaid Action Center page. The browser's address bar shows 'apse.org/medicaid-changes-ahead'. The page header includes the APSE logo, the text 'EMPLOYMENT FIRST EMPLOYMENT NOW', and a yellow button that says 'JOIN APSE TODAY!'. The main content area has a light blue background and features the heading 'Medicaid Changes Ahead: Stay Informed, Set Your Strategy, Take Action!'. Below this heading, there are three columns of text. The left column contains introductory text about APSE's mission. The middle column discusses the American Health Care Act (AHCA). The right column lists links for 'Take Action', 'Updates in the Media', and other resources. The browser's taskbar at the bottom shows various application icons and the system clock indicating 2:57 PM on 3/29/2017.



EMPLOYMENT FIRST  
EMPLOYMENT NOW

JOIN APSE TODAY!

## Medicaid Changes Ahead: Stay Informed, Set Your Strategy, Take Action!

The central principle of APSE's Employment First movement is that work is an important part of a meaningful, healthy, full life. Affordable, appropriate healthcare and employment services make full time jobs a reality for millions of Americans with disabilities. Since 2010, the Affordable Care Act (ACA)– through its expanded Medicaid coverage–has enabled more people with disabilities to lead productive lives in their communities.

After months of draft proposals, Congressional Republican leaders have made their move on repealing and replacing the Affordable Care Act (ACA). They introduced the American Health Care Act (AHCA), which would radically restructure Medicaid and make major changes to key ACA provisions.

The bill has already cleared key House committees: Energy and Commerce, and Ways and Means. The AHCA has also received a score from the Congressional

### Take Action

[Medicaid Puts People to Work](#)

[Legislative Advocacy Center](#)

[Take Your Legislator to Work Day](#)

### Updates in the Media

[The Impact of Medicaid Cuts on People with Disabilities: State-by-State Breakdown](#) (March 24, 2014)

[What Could a Medicaid Per Capita Cap](#)

# APSE eLearning Platform



The screenshot shows a web browser window with multiple tabs. The active tab is titled 'From Wo...' and the address bar shows the URL 'https://trainingvenue.com/articles/course/from-workshops-to-workplaces/'. The browser's address bar also displays 'Secure' and a star icon. Below the address bar, there are several icons for various applications and services, including 'Apps', 'Prodigy Math Game', 'Chrome Music Lab', 'Powtoon', 'Google', and 'Dropbox'. The main content area of the browser shows the TrainingVenue website. The website has a dark header with the TrainingVenue logo on the left and navigation links for 'ALL COURSES', 'ALL INSTRUCTORS', and 'ARTICLES' on the right. The main content area is divided into three columns. The left column features a large image of a blue van with a yellow top and a wheelchair icon, with the text 'FROM WORKSHOPS TO WORKPLACES' overlaid. Below the image, it says 'Employment' and 'From Workshops to Workplaces: Achieving the Goals of Employment First' with a star rating and '38 STUDENTS'. The middle column has a breadcrumb trail 'HOME / COURSE / EMPLOYMENT' and the course title 'From Workshops to Workplaces: Achieving the Goals of Employment First' in large green text. Below the title, it says '38 STUDENTS ENROLLED' and shows five profile icons. At the bottom of the middle column, there are logos for APSE (Association of People Supporting Employment First), Employment First Employment Now, and Wells Fargo. The right column features a green 'TAKE THIS COURSE' button, the price '\$350.00', '365 DAYS', and 'COURSE CERTIFICATE'. Below these are social media icons for Facebook, Twitter, Pinterest, and LinkedIn. At the bottom of the right column, it says 'COURSE BATCHES'. The Windows taskbar is visible at the bottom of the browser window, showing various application icons and the system clock displaying '3:04 PM 3/29/2017'.



# What's Next for APSE?

## 2016 Accomplishments

- ✓ Passed First audit
- ✓ First Regional Institute success
- ✓ CESP increased 25%
- ✓ WizeHive implementation
- ✓ 1,000+ conference registrations
- ✓ Operational efficiency

## 2017 Goals

- APSE Re-branding
- Membership Expansion
- New membership database
- Web site redesign and redevelopment
- Development of Policy Center
- Implementation of policy action alert system



# APSE National Conference



- The [National APSE Conference](#) is the only national conference focused solely on the advancement of Employment First
- Brings together more than 1,000 community leaders, businesses, and individuals with disabilities from across the country and around the world
- Network and discuss state-of-the-art strategies to ensure equitable employment for all citizens with disabilities
- June 20-22, 2017





# QUESTIONS?

Allison Wohl

Executive Director, APSE National

[allison@apse.org](mailto:allison@apse.org)